

# Jude Allred

Fog Creek Software's CTO  
Co-Founder & CTO/CSO at HASH.ai  
Serial Founder and Principal Engineer

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## Engaging the NYC Tech Community

### ALLRED, LLC. — Founder & CEO

May 2020 - Present

- Provide startup support, coaching, technical guidance, and software development services for NYC companies
- Exploring and contributing to crypto projects, particularly DEPIN (Helium, Aethir) and future-looking networks (Chia, Solana, Sanctum)

## Building HASH, a Tech Startup in Generalized Simulation

### HASH, INC. — Co-Founder & Chief Technical Officer, Chief Simulation Officer

January 2019 - March 2020

- Co-Founded HASH and built v1 of the simulation engine and IDE using Rust, TypeScript, WebAssembly and AWS
- Demoed to VCs and raised \$(*It's a secret*)MM Seed Round
- Lead all engineering efforts, including product architecture and development, site reliability, engineering hiring, developer relations, and managing humans
- Scaled team from 2 to 10+, launched private beta in December 2019, public beta spring 2020, & pushing toward Series A

March 2020 - Present

- Continuing role as Chief Simulation Officer, leading the open source HASH core platform and aiding HASH as a mentor, technical architect, and strategist.

## Learning FinTech and Launching the US's First Buffered ETF Platform

### SIMON Markets — Principal Full-Stack Developer

August 2020 - May 2022, *the pandemic era*

- Joined SIMON Markets as a Principal Full-Stack Developer
- Lead a team to launch the USA's first Buffered ETF trading platform using Scala, React/js, Terraform, AWS, and Serverless
- Lead SIMON's innovation team, creating weekly tech talks, new product initiatives, and many corporate refinements.
- Rewrote SIMON's technical recruiting and onboarding practices
- SIMON Markets was acquired by iCapital in June of 2022

## Skills

**Polyglot programmer and architect;** I've written and architected code at every part of the tech stack. I've worked deeply with backend languages (C, C++, C#, Java, Scala, Rust), scripting languages (PowerShell, Python), 16+ years of JavaScript versions and frameworks, and most recently a strong combination of TypeScript/React.js, Rust, and WebAssembly.

I seek to find and use the best tools for the task.

**Moving the needle;** I seek tasks in an organization that improve its fundamentals, build teams around solving them, then automate myself out of the process so I can do it again.

**Product incubation;** I know how to take an idea from a daydream all the way through incubation and proof, build a team for it, take it to launch, find its market fit and handle its maintenance gracefully.

**Team creation and mentorship;** I love highly effective engineering teams, and I teach them to focus on solving important problems instead of churning through lists of tasks.

## Ten Years at Fog Creek Software, from Intern through to CTO

### Fog Creek Software — CTO

June 2008 - January 2019

- Initially hired as Full-Stack Developer contributing to FogBugz
- Tuned Full-Text Search engine to achieve **100x speed gain**
- Partnered with Patrick McKenzie, a SEO and business development expert, to analyze and tune customer acquisition; **increased Fog Creek's revenue by 20%**
- Worked with FogBugz team to build a bespoke client-side web application in 2012, digging deep into JS and browsers
- First employee on site to assist at our NYC data center during Hurricane Sandy; [There's a documentary about it](#)
- Built a comprehensive and hurricane-tolerant backup/restore system for FogBugz, powered by AWS Glacier
- Founded and lead multiple teams, scaling them to ~8 people then coaching new leaders to take the helm
- Lead initiative to fully virtualize our production environment; Leveraged this work into a new FogBugz Onsite product which in its first year unlocked over **\$2 million in enterprise sales**
- Overhauled our accounting systems to **increase revenue by 15%**
- **Lead technical hiring** and authored a complete overhaul of our engineering career ladder and salary leveling system
- Executive in charge of **product incubation for Glitch**; managed changeover of engineering focus from FogBugz to Glitch and scaling the Glitch team; **Glitch became the entire company**, a team of 35+, and raised \$30MM at a \$100MM+ valuation.
- Glitch was acquired by Fastly in May of 2022

### Academics & Research

#### University of Colorado at Boulder — BS & MS CompSci

August 2004 - May 2009

I am the 2009 **Outstanding Graduate for Service**, a prestigious annual award given to one student across the entire College of Engineering.

#### Research and Publications

Bachelor's Thesis: [A Recipe for Game Development Assignments in CS2](#)

Master's Comp. Exam: [No Silver Lecture: Essence and Accidents of Computer Science Education](#)

ACM SenSys 2007: [SensorFlock: An Airborne Wireless Sensor Network of Micro-Air Vehicles](#)

#### NASA, Atlanta GA — NASA SHARP Apprentice

June 2003 - August 2003

Apprenticed in Computational Fluid Dynamics at Georgia Tech.

Co-authored [Validation of the NASCART-GT Flow Solver](#), documenting our experiments with NASCART-GT validated against published airfoil data.

### Presentations

I've repeatedly spoken with boards, executive teams, and large audiences of tech professionals.

**CTO School**, keynote  
Techniques for Scaling  
Servant Leadership.

**Strange Loop**, lightning talk  
on Software Canaries;  
co-hosted Block Protocol  
workshop

**Rust NYC 2019**, lightning talk  
on Rust + WebAssembly;  
keynote on HASH's technical  
architecture in Rust

**Tech Talks**, monthly  
throughout my career at Fog  
Creek and then at SIMON  
Markets, topics ranging from  
UX design psychology to  
programming languages to  
engineering best practices.

### College Accolades

**Microsoft Imagine Cup**  
Software Design Invitational  
National Finalist 2008 &  
2009, Regional Finalist 2007

President, **CU Game  
Developer's Club**

University of Colorado  
**Engineering Fellow**

CU Engineering Excellence  
Fund CS Rep, assessing and  
funding \$400,000 annually

Chairman, CU Computer  
Science Undergraduate  
Advisory Committee

Treasurer, CU ACM

University of Hawai'i 2003  
Science Fair: Best in Category:  
Physics